

SUMMARY OF QUALIFICATIONS**First-Year Experience ♦ Teaching ♦ Student Engagement in Classroom Learning**

I am a lecturer in the first-year experience program at Texas A&M University-San Antonio. I transitioned my career to teaching in 2016 after a successful career in sales and working with students in college media at several large universities. I am a dedicated student success professional with 20 years of experience with a collection of colleges and universities in teaching, mentoring, and student development. I am committed to student achievement and success.

EDUCATION

UNIVERSITY OF TEXAS AT SAN ANTONIO, San Antonio, TX
Master of Education (M.Ed.) in Educational Leadership

MISSOURI SCHOOL OF JOURNALISM, UNIVERSITY OF MISSOURI, Columbia, MO
Bachelor of Journalism (BJ), Advertising Emphasis

COLLEGE OF ARTS AND SCIENCE, UNIVERSITY OF MISSOURI, Columbia, MO
Bachelor of Arts (BA), Communication

EMPLOYMENT EXPERIENCE

TEXAS A&M UNIVERSITY – SAN ANTONIO, San Antonio, TX 2020 to Present
Faculty Lecturer, First-Year Experience

- Deliver impactful instruction through teaching University Seminar 1301 (a four/four course load during the fall and spring semesters)
- Develop and adjust approaches to teaching the university's quality enhancement plan on quantitative reasoning; for example, this includes a new lesson demonstrating the practical use of quantitative reasoning in medicine.
- Provide and present course material and design engaging classroom activities on topics such as budgeting, quantitative reasoning, brain-based learning, career preparation and other content to build the success, agency and self-advocacy of the first-year student.
- Participate fully in professional development through helping develop and deliver content to colleagues and serving as a mentor to colleagues.

NORTHWEST VISTA COLLEGE, San Antonio, TX August 2016 to Present
 ST. PHILIP'S COLLEGE, San Antonio, TX Spring, 2017 only
Adjunct Instructor, Learning Frameworks and Student Development

- Design engaging content for either the Student Development 0270 or Education 1300 course.
- Deliver power and impactful lessons and classroom activities on first-year student content including financial literacy, note taking, learning styles, memory skills in addition to other content designed to foster student success.
- Participated in faculty development and presented an overview to faculty at Northwest Vista of how to teach financial literacy in an engaging and exciting way in November 2019.
- Selected to serve as Northwest Vista's full time temporary faculty position in the fall semester of 2018 due to my ability to teach and manage multiple (seven) class sections.

NORTHWEST VISTA COLLEGE, San Antonio, TX

January 2016 – May 2016

Graduate Intern

- Partnered with two faculty members on two different college learning strategy and first year college student courses.
- Developed lesson plans, graded student assignments, and delivered monthly presentations to students on being successful in college and effective strategies for learning.
- Completed administrative reports and engaged in strategic planning for the Student Development department.

UNIVERSITY OF TEXAS – SAN ANTONIO, San Antonio, TX

August 2014 – December 2015

Graduate Teaching Assistant

- Presented content, evaluated, and mentored students enrolled in the institution's Academic Inquiry and Scholarship course that started in the program's inaugural semester during the fall of 2014.
- Developed lesson plans, graded student assignments, and delivered monthly lectures to 50 students per class in two different class sections on topics concerning academic research, creating knowledge and college success skills.

Activity Assistant, TRIO Program

June – August 2014

- Supervised and mentored high school students during a six-week summer learning program.
- TRIO is a federal program within the US Department of Education. The programs include Upward Bound, Talent Search and Student Support Service.
- Encouraged participants to consider the value of higher education after completion of high school.

Intern, Office of Orientation and Family Programs

February – May 2014

- Assisted with supervision of student employees and programming.
- Developed and presented content to the orientation leader class about the key college success skills of time management and goal setting.
- Created an assessment for use at the end of summer orientation to determine effectiveness and what students and parents considered valuable and less valuable.

UNITED PARCEL SERVICE (UPS), San Antonio, TX

November 2010-January 2014

Inside Sales Representative

- Conducted needs assessments of businesses in the Great Lakes region (Michigan and Ohio until January 2014) and Arizona (until 2012) with regards to their shipping, logistics and supply chain processes.
- Partnered with local businesses with revenues from thousands to millions of dollars and presented to them UPS solutions and value propositions to help their businesses grow and expand.
- Managed accounts with revenues of \$10,000 to \$120,000 annually. Worked directly with more than 1,500 accounts and drove more than \$5 million in annual revenue. Honored in 2012 as a UPS Gold Level World of Champions recipient for my results.

UNIVERSITY OF ARIZONA, Tucson, AZ

June 2003-May 2010

Advertising Director, Division of Student Media

- Managed the advertising department for Arizona Student Media, which included *The Arizona Daily Wildcat*, Wildcat Online, University of Arizona Visitor Guide and University of Arizona Parents and Family Magazine.
- Mentored, taught and advised students in sales and customer service
- Trained and continuously mentored groups of student employees two to three times per year and oversaw an entire staff turnover every two years due to student employee graduation.
- Assisted students in overcoming challenges with customers, balancing a demanding job and their academic work. Helped students formulate their long terms goals and career objectives.

UNIVERSITY OF GEORGIA, Athens, GA

September 2000-May 2003

Advertising Director, The Red & Black Publishing Company

- Managed and trained a staff of 12 student sales executives and managed advertising sales for this daily college newspaper (readership of 37,500 people) at the University of Georgia. • Mentored, taught, and advised students in sales and customer service
- Coordinated and developed relationships with key advertisers and university departments.
- Coached and guided students on their sales techniques. Assisted these students with their career and professional development.