Nick K. Gera Ed.D, JD, MBA, MPP

EDUCATION

❖ The University of Texas at Austin, College of Education

Ed.D Doctor of Education – Higher Education Leadership & Policy studies

- <u>Dissertation Topic</u> Higher Education fundraising and strategic partnerships related to workforce and economic development.
- University of Pittsburgh, School of Law

JD - Doctor of Law

University of Florida, Warrington College of Business

MBA - Master of Business Administration (Finance Focus)

❖ Carnegie Mellon University, H. John Heinz III College

MSc - Master of Science in Public Policy and Management

University of Washington

BA - Bachelor of Arts in Global Studies

PUBLICATIONS

❖ John, E. P. S., Gera, N. K., Somers, P. A., & Yang, L. (2022). Contexts for Co-Learning. In Co-Learning in Higher Education (pp. 1-24). Routledge.

PROFESSIONAL EXPERIENCE

❖ Business Management Research Associates (BMRA), Washington DC

Federal Government Training Consultant, July 2023 - Present

- Providing training law, grants, finance, management, leadership, finance, project management related trainings to various federal government agencies
- Example agencies are Dept of Defense, GAO, DOE, Navy, SBA, etc.

* The Gera Group, LLC, Austin, TX

Public Policy and Finance Consultant, August 2019 – Present

 Worked with multiple higher education institutions on issues relation to business development, government relations, legal contracts, fundraising, curriculum development and trainings.

❖ Texas A&M University- San Antonio, Texas

Lecturer/Instructor, Teaching experience since July of 2018 – Present

- Previously adjunct professor at Westhills College and Reedley College in California (started in 2018)
- Developed new courses for certification programs (paralegal and business courses)
- <u>Courses taught</u>: Business Law, Finance, Entrepreneurship, Management, Paralegal, American Government, Comparative Government, International Relations, etc.

Austin Community College, Austin, TX

Special Advisor/Consultant to the Chancellor and Vice Chancellor, January 2022 - August 2023

❖ Halo Business Capital, Texas Market

Senior Vice President, August 2019 - January 2022

- Provided workshops and mentoring to start-up businesses (i.e. business planning, legal, tax and financing preparation consulting)
- Financed over \$50 million towards businesses that needed help during the COVID-19 pandemic.
- Provided consulting and financial solutions towards businesses that need financing to grow in partnership with Small Business Administration sponsored programs.

Central Valley Community Bank – Commercial, SBA, and Construction Divisions, Fresno, CA Asst. Vice President – Business Development, June 2017 - August 2019

Assisted start-up businesses through the Small Business Administration loan processes.

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- Financed over \$50 million in commercial businesses through public & private partnerships for economic development.
- Financed over a \$100 million in housing projects such as subdivisions, single family homes and government related projects.
- Carnegie Mellon University Office of Government Relations, Pittsburgh, PA

Research Analyst, January 2015 - May 2016

- Helped write multiple grants including a major \$30 million EPA grant attained by the University.
- Worked on economic development issues for the region.
- U.S. House of Representatives, Washington, DC

Legal Fellow, January 2016 - April 2016

- Worked for congressional leadership in the legislature on energy law and policy projects in relations to U.S.- Canada energy relations.
- Assisted in writing bills and proposals.
- U.S. Chamber of Commerce, Washington, DC

Legal Fellow, May 2015 - August 2015

- Worked with energy lobbyists and lawyers to represent the specific interests of Texas, Pennsylvania and Colorado energy industries.
- Assisted in drafting bills and proposals for Congressional representatives.
- Met with energy stakeholders and assisted in negotiations on behalf of the Chamber.
- Office of the Governor of Colorado, Gov. John W. Hickenlooper Jr., Washington, DC

Legal Fellow, May 2015 - August 2015

- Assisted the director with the energy matters on behalf of the Governor in Washington DC.
- Met with lobbyist and stakeholders on energy matters for Colorado.
- Ridge Policy Group (Led by former U.S. Homeland Security Secretary, Gov. Tom Ridge), Washington, DC Energy Legal Associate, May 2014 August 2014
 - Worked on energy legal and policy matters on behalf of Pennsylvania in Washington DC.
 - Attended energy hearings on Capitol Hill.
 - Worked with Congressional leaders from Pennsylvania on issues affecting the energy economy in Pennsylvania.

COMMUNITY AFFILIATIONS

U.S. Department of Commerce, Central California District Export Council (DEC), Fresno, CA Vice Chairman, April 2017 - March 2020.

LANGUAGE SKILLS

Hindi & Punjabi (fully fluent)